

Approved by the Wisconsin Department of Regulation and Licensing  
7-1-99 (Optional Use Date)  
1-1-00 (Mandatory Use Date)

**WB-46 MULTIPLE COUNTER-PROPOSAL**

1 **A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this Multiple**  
2 **Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective buyers. This Multiple**  
3 **Counter-Proposal is not binding on Seller or Buyer until Seller's binding acceptance per lines 44-46. Seller or Buyer may withdraw their**  
4 **Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to binding acceptance per lines 44-46.**

5 The Offer to Purchase dated \_\_\_\_\_ and signed by Buyer, \_\_\_\_\_  
6 for purchase of real estate at \_\_\_\_\_  
7 is rejected and the following Multiple Counter-Proposal is made. **All terms and conditions remain the same as stated in the Offer to**  
8 **Purchase except the following: [CAUTION: This Multiple Counter-Proposal does not include the terms or conditions in any other**  
9 **counter-offer or multiple counter-proposal unless incorporated by reference.]**  
10 \_\_\_\_\_  
11 \_\_\_\_\_  
12 \_\_\_\_\_  
13 \_\_\_\_\_  
14 \_\_\_\_\_  
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19 \_\_\_\_\_  
20 \_\_\_\_\_  
21 \_\_\_\_\_  
22 \_\_\_\_\_

23 Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this transaction.  
24 This Multiple Counter-Proposal by Seller will expire and be null and void unless a copy of the approved Multiple Counter-Proposal (see lines 33-  
25 35) is delivered to Seller in any manner authorized in the Offer to Purchase on or before \_\_\_\_\_, \_\_\_\_\_ (Time is of the essence).  
26 This Multiple Counter-Proposal was drafted on \_\_\_\_\_ by \_\_\_\_\_

27 \_\_\_\_\_ Date ▲ \_\_\_\_\_ Licensee and Firm ▲  
28 (x) \_\_\_\_\_  
29 Seller's Signature ▲ Print Name Here: ► \_\_\_\_\_ Social Security No. or FEIN ▲ \_\_\_\_\_ Date ▲ \_\_\_\_\_

30 (x) \_\_\_\_\_  
31 Seller's Signature ▲ Print Name Here: ► \_\_\_\_\_ Social Security No. or FEIN ▲ \_\_\_\_\_ Date ▲ \_\_\_\_\_

**APPROVAL BY BUYER**

33 This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on Buyer or Seller until  
34 binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 44-46), on or before \_\_\_\_\_, \_\_\_\_\_ (Time is  
35 of the essence). **NOTE: If the above Multiple Counter-Proposal by Seller is not approved by Buyer in its entirety, do not use this form**  
36 **for a counter-offer by Buyer. Instead, submit a counter-offer (WB-44) or a new offer to purchase.**

37 (x) \_\_\_\_\_  
38 Buyer's Signature ▲ \_\_\_\_\_ Date ▲ \_\_\_\_\_ Buyer's Signature ▲ \_\_\_\_\_ Date ▲ \_\_\_\_\_

39 This Multiple Counter-Proposal is (rejected) (countered) **STRIKE ONE** (Buyer's Initials) \_\_\_\_\_  
40 The Multiple Counter-Proposal was presented to Buyer by \_\_\_\_\_  
41 \_\_\_\_\_ on \_\_\_\_\_, at \_\_\_\_\_ Licensee and Firm ▲  
42 \_\_\_\_\_ Date ▲ \_\_\_\_\_ a.m./p.m. ▲ \_\_\_\_\_

**ACCEPTANCE BY SELLER**

44 By signing below, Seller accepts Buyer's approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal shall be binding on  
45 Seller and Buyer if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any manner authorized in the Offer to Purchase  
46 on or before the deadline stated at line 34. **NOTE: Seller should not sign below if there is an existing accepted offer unless this Multiple**  
47 **Counter-Proposal provides for a secondary offer.**

48 (x) \_\_\_\_\_  
49 Seller's Signature ▲ \_\_\_\_\_ Date ▲ \_\_\_\_\_ Seller's Signature ▲ \_\_\_\_\_ Date ▲ \_\_\_\_\_

50 The accepted Multiple Counter-Proposal was presented to Seller by \_\_\_\_\_  
51 \_\_\_\_\_ on \_\_\_\_\_, at \_\_\_\_\_ Licensee and Firm ▲  
52 \_\_\_\_\_ Date ▲ \_\_\_\_\_ a.m./p.m. ▲ \_\_\_\_\_

53 **ATTACH THIS MULTIPLE COUNTER-PROPOSAL TO THE OFFER TO PURCHASE - INSERT SOCIAL SECURITY NUMBER OR FEIN ON OFFER**